

2020

CLEAR SIGHT
ADVISORS
SUMMARY
OVERVIEW



Clearsight Advisors

Investment Banking



OVERVIEW

Company
Capabilities
Industry Focus
Testimonials

QUICK FACTS



Headquartered in Washington, DC with offices in New York and Dallas

~30 Team Members

34+ Closed Transactions in the past 24 months

CONVERGENCE

Our unique perspectives and unrivaled market access are the result of more than two decades of experience working across the **professional services, software and data analytics** ecosystems, which are undergoing an unprecedented period of convergence and consolidation.



COMPANY

We are the leading investment bank exclusively focused on the business services and technology-enabled services industry. Everything we do at Clearsight is built around helping entrepreneurs, boards of directors and institutional investors define and execute their most important strategic and financial objectives. When it comes to providing independent M&A and capital raising across the high-growth segments of the global knowledge economy, our depth of capabilities, domain expertise and track record of success are unrivaled.

"Our culture is built on continuous improvement, creating a better environment for our employees' professional development and creative solutions to achieve our clients' strategic objectives."

- Greg Treger, Co-founder and Managing Director

CAPABILITIES

The Clearsight team has successfully executed hundreds of M&A transactions across the globe with aggregate deal value in excess of \$20 billion. Our services include:

M&A Advisory



Financial Advisory
& Consulting



Capital Raising



Strategic Growth
Capital



DRIVING THE KNOWLEDGE ECONOMY



INDUSTRY FOCUS

We are exclusively focused on high-growth areas across the business services and technology-enabled services landscape. We take a research-driven, thematic approach in identifying and nurturing relationships across high-growth sectors which enables us to have a keen understanding of market convergence trends and business strategies. Areas of focus include:

- Strategy and Management Consulting
- Big Data and Analytics
- Compliance and Risk Solutions
- Digital Experiences and Marketing
- HCM and Employee Engagement
- Digital Transformation Services
- IT Services and Cloud Enablement
- Vertical Software Applications
- Outsourcing and Managed Services
- Sales Enablement and Customer Experience
- Disruptive Media and Communications



TESTIMONIALS

"Clearsight was instrumental in the success of this transaction. Their knowledgeable team walked us through every step of the process, closing the deal on time with the terms and value we sought."

- **Charlie Vinal, CEO, Euclid Technology**

"At every step of the way, Clearsight delivered on their promise and provided an impeccable customer experience throughout the entire process." - **Rob Rush, Co-founder, LRA**

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SELECT TRANSACTIONS

Sellside Advisor

The Life Sciences Division
of
Cumberland™
has been acquired by
IntegriChain™
a portfolio company of
AKKR

TeleWorld Solutions
has been acquired by
SAMSUNG

Sellside Advisor

ECG MANAGEMENT CONSULTANTS
a portfolio company of
GRYPHON INVESTORS
has been acquired by
SIEMENS

The Managed Services Division
of
westMONROE
has been acquired by
MC PARTNERS

Sellside Advisor

INTERSYS
has been acquired by
ASGN™ Incorporated

westMONROE
has acquired
gokart LABS

Sellside Advisor

bulldog™
has been acquired by
HERO_digital.
a portfolio company of
CI CAPITAL PARTNERS

e-nor
has been acquired by
CARDINALPATH
a subsidiary of
dentsu AEGIS network

Sellside Advisor

COLUMN Technologies
has been recapitalized by
ACACIA

Knowledgegent
has been acquired by
accenture